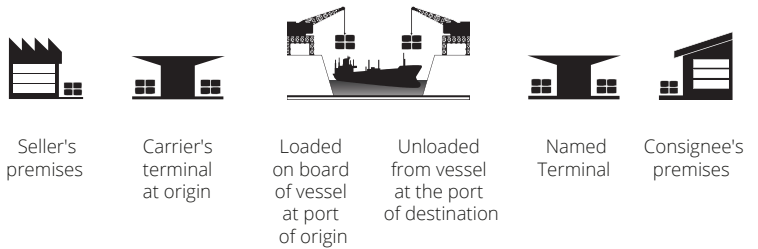




PRAVIDLA INCOTERMS® 2010

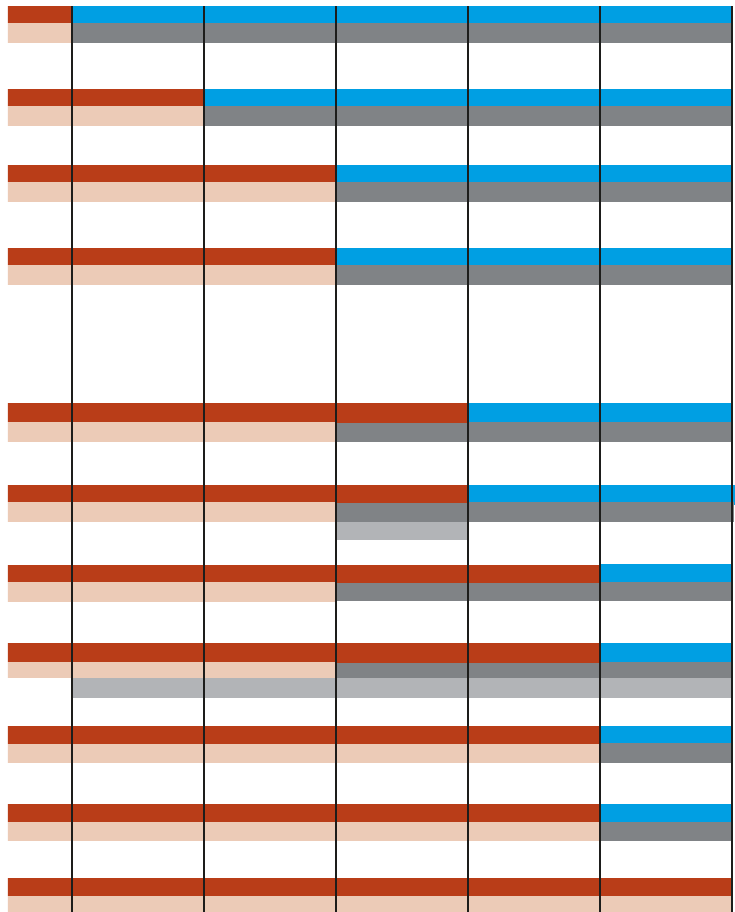


Collect Terms

- EXW**
ExWorks
- FCA**
Free Carrier
- FOB**
Free On Board
- FAS**
Free Alongside Ship

Prepaid Terms

- CFR**
Cost and Freight
- CIF**
Cost Insurance and Freight
- CPT**
Carriage Paid to
- CIP**
Carriage and Insurance Paid to
- DAT**
Delivered at Terminal
- DAP**
Delivery at Place
- DDP**
Delivery Duty Paid



- Ocean freight only
- Seller's cost
- Consignee's (buyer's) cost
- Seller's risk
- Consignee's (buyer's) risk
- Seller's obligation to arrange cargo insurance