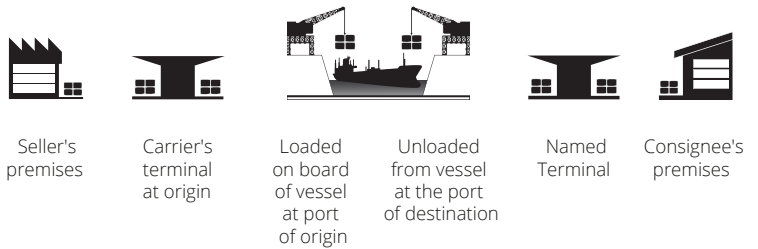




# INCOTERMS<sup>®</sup> 2010 RULES

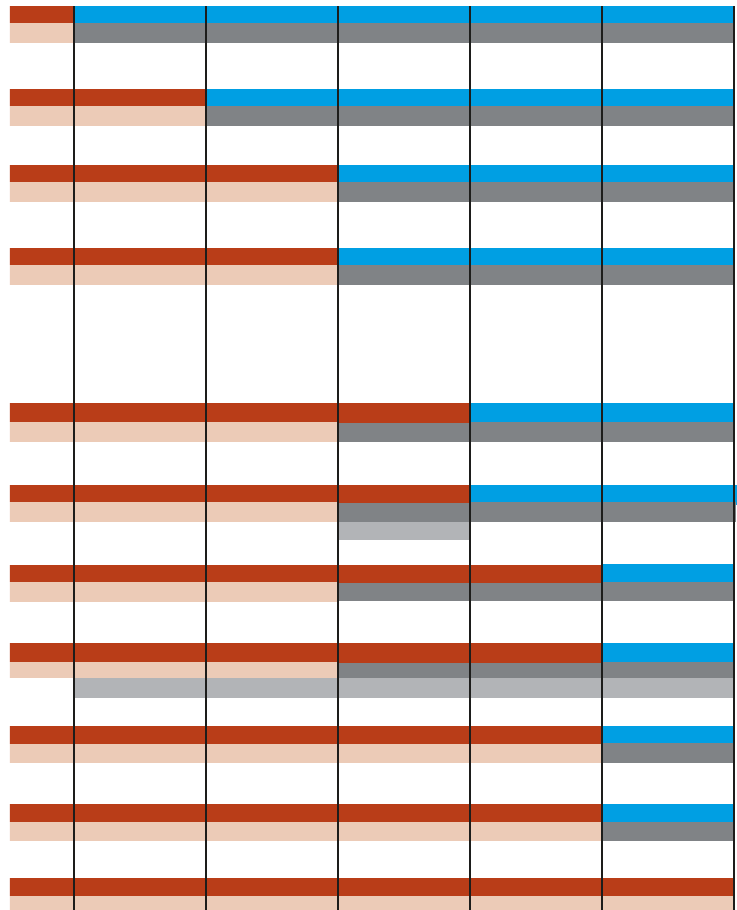


## Collect Terms

- EXW**  
ExWorks
- FCA**  
Free Carrier
- FOB**  
Free On Board
- FAS**  
Free Alongside Ship

## Prepaid Terms

- CFR**  
Cost and Freight
- CIF**  
Cost Insurance and Freight
- CPT**  
Carriage Paid to
- CIP**  
Carriage and Insurance Paid to
- DAT**  
Delivered at Terminal
- DAP**  
Delivery at Place
- DDP**  
Delivery Duty Paid



Ocean freight only  
 Seller's cost      Seller's risk  
 Consignee's (buyer's) cost      Consignee's (buyer's) risk  
 Seller's obligation to arrange cargo insurance